

LABOR DAY

BUY BACK
EVENT

< Endorse >
< Name >
< Address >
< City >, < ST > < Zip >



OFFICIAL BUY BACK DETAILS FOR:

< Year Make Model >

BLACK BOOK VALUE: < BB AVG VAL >*

BUY BACK OFFER:

< **COMPUTED VAL** >

must purchase new vehicle at MSRP

POWERED BY

Black Book®

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**Total Buy Back Adjustment is less of est. value, all manufacturer rebates & dealer incentives. All rebates and discount selections must be presented at time of write-up. Vehicles with lien amounts exceeding actual cash value may require an additional down payment. Excludes tax, title, license & dealer fee. With approved credit only. Loan subject to lending institutions final approval. Limit one loan per vehicle. Loan amount cannot exceed purchase amount. See dealer for details. Dealer and its agents are not responsible for the late deliveries of mail by the U.S. Postal Service. Must purchase at full addendum or MSRP.

< First >,

According to our records, you may own a < Year Make Model > or something similar. ABC Dealership is interested in purchasing your vehicle. There has been an unprecedented increase in pre-owned vehicle sales and our pre-owned inventory is being depleted.

We are in need of < Year Make Models > or something similar because they are in a peak trade cycle. ABC Dealership wants to make you an offer for this vehicle and there is no purchase necessary!

ABC Dealership is prepared to make you an aggressive offer to purchase this vehicle from you whether you are trading or not. Take the cash and walk away, or trade up to a new 2017 Toyota. It's your choice.

Call 888-888-8888 and reserve a no obligation appointment time for us to look over your vehicle and confirm an offer for your vehicle. Due to increased demand for your vehicle, **we are prepared to give you up to \$4,000 MORE**** than the Black Book® value on your trade-in, only during this four-day event. Hurry - you may never see an opportunity like this again.

Sincerely,

General Manager

General Manager



TOYOTA

Let's
Go
Places

< First >, You've been assigned a winning number below!

Bring this mailer in with you and match it to the prizeboard to see if you won!!

YOU MAY BE THE WINNER OF A NEW 2017 TOYOTA COROLLA⁺



Your Winning Number:

< **Seq #** >

WHERE
ABC DEALERSHIP

1234 ANYWHERE ST.
ANY CITY, ST 33333

WHEN
MONTH
XXth, XXth, XXth

MON, FRI, SAT: 10AM - 7PM • SUN: 11AM - 6PM

Demand for your car is at an all-time high.

We're willing to give you \$4,000 MORE than the Black Book® value on your trade-in!**

CALL TODAY at 888.888.8888 to schedule an evaluation on your trade-in

+CONTEST RULES AND REGULATIONS: Prize supplied by ABC Dealership. No purchase necessary. No submission to sales presentation or test drive required. Purchase does not increase chances of winning. Void where prohibited. Contest is open to (residents of legal US citizens) who are 18 years of age or older and in possession of a valid driver's license. Employees of (Dealer, Broker, related sponsors) and immediate family members of employees or members of the same household are ineligible. Contest may be attended at ABC Dealership. Contest expires 10/20/2007 at 11pm. Offer non-transferable. Odds of winning prize 1 in 10,000. Winners must show proper I.D. along with this personalized letter. The winner will assume any federal, state tax and license liability that may be incurred. Any unclaimed prize will not be awarded. Grand prize is non-transferable, and will not be awarded until verified. All validly claimed prizes will be awarded. Employees of dealership and their families are not eligible to win. The dealership listed in this advertisement and their marketing firm and its agency are not responsible for typographical errors. See complete rules available at sponsor location for details. See dealer for details.