

#### < First >,

According to our records, you may own a < Year Make Model > or something similar. ABC DEALERSHIP is interested in purchasing your vehicle. There has been an unprecedented increase in pre-owned vehicle sales and our pre-owned inventory is being depleted.

We are in need of < Year Make Model > or something similar because they are in a peak trade cycle. ABC DEALERSHIP wants to make you an offer for this vehicle and there is no purchase necessary!

ABC DEALERSHIP is prepared to make you an aggressive offer to purchase this vehicle from you whether you are trading or not. Take the cash and walk away, or upgrade to 2020/2021 new vehicle. It's your choice.

Call 888-888-8888 and reserve a no obligation appointment time for us to look over your vehicle and confirm an offer for your vehicle. Due to increased demand for your vehicle, we are

prepared to offer you an additional bonus of up to \$4,000\*\* MORE than the Black Book value on your trade-in, only during this four-day event. Hurry - you may never see an opportunity like this again.

Sincerely,

General Manager

<FIRST>

YOU MAY BE THE WINNER OF...

\$5,000

# WHEN

**NOW THRU MONTH XX, 20XX** 

MON-FRI: XAM - XPM SAT: XAM - XPM SUN: CLOSED

# WHERE

**ABC DEALERSHIP** 

1234 ANYWHERE ST. ANYWHERE, FL 88888 ABCDEALERSHIP.COM

Call 863-956-1123

to reserve a no obligation appointment time.

# **AWARD NUMBER**

< SEQ # >

## **MATCH & WIN!!!**

A GUARANTEED WINNER HAS BEEN SENT OUT IN THIS MAILING. SIMPLY MATCH YOUR WINNING NUMBER TO THE ONE POSTED AT THE EVENT & YOU WIN!!!

ABC Dealership BUY BACK OFFER

< Loc34\_



Must purchase new vehicle at addendum.

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# DEMAND FOR YOUR CAR IS AT AN ALL-TIME HIGH.

We are prepared to offer you an additional Bonus of up to \$4,000\*\*MORE than the Black Book value on your trade-in! Get an additional \$500 DISCOUNT from ABC Dealership when you CALL TODAY to schedule an evaluation on your trade-in.

### BLACK BOOK

### **OFFICIAL BUY BACK DETAILS FOR:**

< Year Make Model > BLACK BOOK VALUE: < Loc28 >\*



#### **NEW 2020 TOYOTA CAMRY**

\$XX,XXX LIST PRICE \$XX,XXX EVENT PRICE < COMPUTED VAL > XX% TRADE VALUE FINAL PRICE: < MOD MSRP VEH #1 >



#### **NEW 2020 TOYOTA COROLLA**

\$XX,XXX LIST PRICE \$XX,XXX EVENT PRICE < COMPUTED VAL > XX% TRADE VALUE FINAL PRICE: < MOD MSRP VEH #2 >

Total Buy Back Adjustment in lieu of est, value dealer incentives and discount selections must be presented at time of write-up. Vehicles with lien amounts exceeding actual cash value may require an additional down payment. Evoludes tax, title, license & dealer fee. With approved credit only, Loan subject to lending institutions final approval. Limit one loan per vehic is amount is based on miles, conditions of vehicle. Loan amount cannot exceed purchase amount. See dealer for details. Dealer and its agents are not responsible for the late deliveries of mail by the U.S. Postal Service. Must purchase new vehicle at addendum. Deductions will be made for mileage 8,000 per year excessive wear and tear body damage and tires. less with approved credit, evolute tax, tax per expensions of the first stake delivery from dealer stock. Pollures are for illustration punches see for illustration punches and the first seed of the punches of t

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