

(First),

As a preferred customer of ABC Dealership, it is our pleasure to offer you a unique opportunity. We want to buy your current vehicle and we are prepared to offer you up to \$X,XXX over Black Book® average Trade-In value.*

This private buy back offer is just for you and will not be advertised to the general public.

(First), best of all when this special offer is combined with FACTORY INCENTIVES & low APR FINANCING, it may allow you to upgrade into a quality (Make) with a payment that is equal to or less than what you currently pay. So don't delay because this offer expires on XX/XX/19 at XXPM.

> (First), Receive a FREE

Apple™ iPad ™^

with Every New Vehicle Purchase

BLACK BOOK

BUY-BACK EVENT

MONTH



FRIDAY SATURDAY XAM-XPM

SUNDAY XAM-XPM

ABC DEALERSHIP

1234 Anywhere St.

888.888.8888 Any City, ST 33333 | www.abcdealership.com



DEALERSHIP

is offering you CASH for your used vehicle! GET UP TO



^iPad[™] will be provided in the form of an Apple® gift card with a retail value of one 16 GB iPad^{2™} Wi-Fi (\$499), Apple® and iPad^{2™} are registered trademarks of Apple Inc. Apple Inc. is not an affiliate/sponsor/endorser of this promotion.*Copyright © 2019 Hearst Business Media Corp. Black Book is not a participating partner in or sponsor of this event or offer. Prices are based on Black Book® (average) Trade-in value and subject to adjustment for mileage and condition. See dealership for details.

ABC Dealership

123 Anystreet • Anytown, State 33333 1-888-555-5555 • www.abcdealership.com Expires XX/XX/17

The amount:

\$X,XXX Back to School Car Buying Grant 4 X,XXX

- < Endorse >
- < Name >
- < Address >
- < City >, < ST > < Zip >

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Jeneral Manager

NOT A CHECK - NON-NEGOTIABLE